

Message Text

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PAGE 01 USBERL 01764 251449Z

45

ACTION EUR-12

INFO OCT-01 ISO-00 ONY-00 /013 W
----- 118227

R 251435Z AUG 76

FM USMISSION USBERLIN

TO SECSTATE WASHDC 2988

INFO AMEMBASSY WARSAW

UNCLAS USBERLIN 1764

NO DISTRIBUTION OUTSIDE EUR/EX

E.O. 11652: N/A

TAGS- FSP

SUBJECT: WARSAW END OF T.O. PROCUREMENT:WORD PROCESSING EQUIPMENT

REF: WARSAW 5873

1. EMBASSY WARSAW ADMIN. OFFICER DISCUSSED WORD PROCESSING EQUIPMENT PROCUREMENT CONDITIONS AND PRICE AUGUST 24 WITH CPT BERLIN REPRESENTATIVE. BASED ON THIS MEETING, AMOUNT OF ITEM(1), PARA 2 REFTEL, SHOULD BE DOLS 20,000. CONSEQUENTLY , TOTAL AMOUNT OF ALL ITEMS UNDER PARA 2 SHOULD BE DOLS 82,880.

2. COST(SEE PARA 3B REFTEL) OF TWO CPT CONSOLE/TYPEWRITER SYSTEMS AT DOLS 10,000 EA(INCLUDING SPECIAL DESKS, INSTALLATION , SIX MONTHS SERVICE/ GUARANTEE AND ESTIMATED TRANSPORTATION BERLIN-WARSAW) WOULD BE DOLS 20,000. THIS TAKES ACCOUNT OF FIVE PERCENT DISCOUNT ON ENTIRE ORDER BASED ON ITIAL PROCUREMENT OF TWO COMPLETE SYSTEMS.

3. DEMONSTRATIONS BY CPT REPRESENTATIVE REVEALED ADDITIONAL BENEFIT OF INITIAL PROCURMENT OF TWO COMPLETE SYTEMS AS DESCRIBED IN PARA 3D. REFTEL. TYPEWRITER AND CONSOLE ARE INTER-CHANGEABLE BETWEEN SYSTEMS. MOREOVER, EACH IS COMPOSED OF EASILY INTERCHANGEABLE ELEMENTS, WHICH ARE, IN TURN, COMPOSED OF INTER-CHANGEABLE PRINTED CIRCUIT BOARDS. WITH TWO TYPEWRITER/CONSOLE SYSTEMS IN WARSAW, IT WOULD BE POSSIBLE FOR EMBSSY WARSAW PERSONNEL TO ISOLATE THE CUASE OF ANY ELECTRICAL FAILURE TO A PARTICULAR
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PRINTED BOARD, WHICH BOARD COULD THEN BE EASILY, INEXPENSIVELY AND

QUICKLY MAILED OR POUCHED TO BERLIN FOR SERVICE.

4. SINCE CPT IS A U.S. FIRM WITH CORPORATE OFFICES AT 1001 SOUTH
SECOND STREET, HOPKINS,. MINNESOTA 55343, IT MAY BE THAT DEPARTMENT
CAN OBTAIN MORE FAVORABLE PRICE DIRECTLY FROM MANUFACTURER, OR EVEN
THT RECENTLY-CONSLUDED GSA CONTRACT MAY EXIST. PLEASE ADVISE
EMBASSY WARSAW.
GEORGE

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NNN

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